

F. Y. B COM (Semester I)

S N	Learning Objectives	Learning Outcomes
Accounting and Financial management –I		
1.	To make the students understand the concept of a Manufacturing concern, preparation of final accounts of a Manufacturing concern and its accounting effects.	Students should be able to prepare final accounts of a Manufacturing concern
2.	To make the students understand the concept, procedure and steps involved in preparing Departmental Final Accounts with allocation of expenses amongst the Departments	Students should be able to prepare Departmental Final Accounts with allocation of expenses amongst the Departments
3.	To make the students understand the concept of Hire Purchase transactions and the procedure and steps involved in accounting for Hire Purchase transactions	Students should be able to account for Hire Purchase transactions
4.	To help the students to understand the basic Accounting standards along with the basic Accounting assumptions, concepts and conventions which form the base of Accountancy	Students should learn the Accounting standards along with the basic Accounting assumptions, concepts and conventions
Business Economics I		
1	To make the students understand the concept of demand and its application in economic analysis and forecasting.	Students would know about the market economy and its composition.
2	To make the students understand the working and growth of a business unit in the market oriented economic system.	Students would know about the basic tools and principles used in the market economy with respect to production analysis and economies of scale.
3	To orient students with various kinds of costs involved in the production process.	Students would learn about various cost concepts and it's behavior in the short and long run.
4	To equip students with the different revenue concepts and ways to achieve the different objectives of the firm.	Students would be aware of rational decision making.

Commerce I- Introduction To Business		
1	To familiarize the students with basic concepts of business.	Students would get knowledge about business, industry, and business strategies.
2	To develop knowledge & understanding of business.	Students would get knowledge of how to own and operate a business venture.
3	To make students aware of trends in the business.	Students would get knowledge of recent trends in business.
4	To make students understand about entrepreneurship, skills required, women entrepreneurship.	Students would get knowledge about entrepreneurship , skills required and problems of women entrepreneurs
Mathematical & Statistical Techniques I		
1	To acquaint learners with basic concept of Shares & Mutual Funds	<p>The students would be familiar with concept of Shares, different types of shares, and were able to calculate concepts such as Shareholders income for Purchase & Sale of Shares under different environment.</p> <p>The students would be familiar with concept of Mutual Funds , different types of Mutual Funds, and were able to calculate concepts such as dividends, dividend reinvestment, Systematic Investment Plans</p>
2	To develop the use of concept of permutations and combinations	The students would get to know about the usage of permutations and combinations in different arrangements and selections
3	To explain the fundamental concepts of linear Programming and geometrical concepts for solving LPP	The students would be able to understand the concepts of Linear Programming , technique to formulate LPP and geometrical concepts to solve LPP
4	To understand the different measures of Central Tendencies and Dispersion	The students would be able to understand different measures of Central Tendencies, their merits, demerits and acquire the skill of calculating different measures of Central

		Tendencies and Dispersion
5	To introduce Elementary Probability Theory	The students would be able to understand the concepts of Probability, Events , Algebra of Events , Theorems on Probability and calculation of Probability, Calculation of Expectation and Variance of a random variable
6	To acquaint learners with basic concept of Decision Theory	The students would be familiar with various decision making criteria and technique of selecting the optimum decision under different environment
Environmental Studies - I		
1	To make the students understand the basic principles of the Ecology	Students would know about the principles in the ecology which helps them to achieve sustainability
2	To make the students learn about the various issues and challenges of Environment	Students would understand the importance of sustainable development, social infrastructure, and pollution
3	To make students more environmentally responsible citizens	Students would aware of problems associated with population growth and population control and they act more sensibly
4	To make the students learn about the various issues and challenges of urban sprawl and problems associated	Students would understand the importance of sustainable development, migration issues and impact of environment on health
Business Communication – I		
1	To understand the components of communication and its dynamic nature	Students would learn to improve and improvise, thereby communicate more effectively.
2	To emphasize the role of technology in order to communicate effectively	Students would be able to use social networking and ICT to enhance personal and professional connectivity.
3	To identify appropriate channels, modes and media depending on specific communication needs.	Students would be able to use the knowledge to construct different types of messages, depending on the purpose of communication.
4	To discern ethical business behavior To understand the concept of Corporate Social Responsibility (CSR)	Students would become aware of the code of conduct, professional and ethical behavior at the workplace Students would be exposed to the role that CSR must play towards the society and the environment
5	To understand the various barriers that could obstruct smooth communication	Students would learn to analyze and overcome the various barriers through theoretical concepts and case studies.
6	To understand the importance listening and to acquire listening skills.	Students would learn the process of listening for successful communication.

	To study the factors that could cause misunderstandings due to poor listening skills.	Students would learn to overcome the obstacles and thereby improve listening skills.
7	To develop writing competency: Letters- Parts, Structure, Types Statement of Purpose	Students would be equipped with the knowledge of business correspondence protocol.
Foundation Course I		
1	To create awareness among students about various social issues and societal problems.	Students would be able to relate well with social issues.
2	To generate awareness among students regarding social, linguistic, religious, gender-based and caste-based disparities and physical, social and mental disabilities.	Students would be sensitized to various disparities in society and be able to empathize with the various issues.
3	To foster interest in students in constitutional safeguards and legal provisions.	Students would be able to hone basic understanding of Indian Constitution and legal rights.

F. Y. B COM (Semester II)

S N	Learning Objectives	Learning Outcomes
Accounting and Financial management –II		
1.	To make the students understand the concept of Fire Insurance and the preparation of Accounts and its accounting effects in case of a fire	Students should be able to calculate claim to be submitted to the insurance company in case of a fire.
2.	To make the students understand the concept, the procedure and steps involved in preparation of final accounts from incomplete records	Students should be able to prepare final accounts from incomplete records.
3.	To make the students understand the concept of and the procedure and steps involved in	Students should be able to account for Goods sent on consignment basis and

	Goods sent on consignment basis	prepare relevant accounts
4.	To help the students understand the need, procedure, accounting effects and treatment for Branch Accounts and its methods of accounting	Students should be able to prepare Branch Accounts and learn the methods of accounting for Branch records
Business Economics II		
1.	To enable students to analyse the features, short run and long run equilibrium of the two extreme cases of market structures.	Students would understand the functioning of the ideal market structures of perfect competition and monopoly.
2.	To make students understand the functioning of Imperfect Competition market structures.	Students would learn the working of Monopolistic Competition and Oligopoly markets.
3.	To orient students with various cost oriented pricing methods	Students would learn how pricing methods are used in the business world.
4.	To equip students with the meaning, importance and the different steps involved in capital budgeting	Students would acquire knowledge of the different techniques of investment appraisal.
Commerce II- Service Sector		
1	To teach concepts of services, service strategies & service marketing mix	Students would understand the concepts of service, service strategies and service mix
2	To make students to know retailing, retail formats & scenario in India & abroad	Students would get knowledge about retailing and retailing strategies
3	To make students to know about recent trend in services	Students would get knowledge about different trends in banking, insurance, logistics, etc.
4	To enable students to know the trends in E-Commerce	Students would understand the concept of E-commerce, methods & procedures and status of e-commerce in India.
Mathematical & Statistical Techniques II		
1	To acquaint learners with basic concept of Functions, Derivatives and their applications	The students would be familiar with the concepts of Functions, Derivatives and their applications in Economics & Commerce. The students would be able to calculate Marginal Cost, Marginal Revenue, Elasticity of Demand, Maxima and Minima
2	To introduce the concept of Interest and	The students would get to know about the

	Annuity	usage of Simple interest , Compound Interest , Annuity and calculation of EMI , present value and future value
3	To explain the fundamental concepts of Bivariate Linear Correlation & Regression Analysis	The students would be able to understand the concepts of Bivariate Linear Correlation & Regression Analysis, Calculation of correlation coefficient by different methods and its interpretation, Estimation of values using Regression Analysis.
4	To understand the concepts and components of Time Series , Concept and different types of Index Numbers , Concept of Real Income , Wholesale Price Index Numbers	The students would be able to understand different concepts of Time Series and Index Numbers, Estimation of Trend and Seasonal Component, Calculation of different types of Index Numbers
5	To introduce Elementary Probability Distributions	The students would be familiar with the concepts of Elementary Probability Distributions such as Binomial, Poisson and Normal Distribution and calculation of Probabilities of these distributions.
Environmental Studies II		
1	To make the students learn about the various issues and challenges of solid waste disposal on Environment.	Students would understand the importance of environment and would be sensitized about their environmental responsibility
2	To make the students understand the basic technological innovations in agriculture and industry	Students would know about the principles in the ecology which helps them to achieve sustainability in commercial activities, green marketing, green consumerism and green business
3	To make students more environmentally responsible citizens with impact of tourism on overall environment	Students would aware of the impact of tourism on environment and hence they are much more careful in their conduct as tourists.
4	To make the students understand various movements and the basic technological innovations in analyzing geo-spatial data	Students would aware of their carbon footprint and act sensibly .They are updated with the knowledge regarding remote sensing, GIS, GPS and surveying.
Business Communication – II		
1	To understand and develop efficient skills during interviews and group discussions	Students would be acquainted with oral and group communication skills to enable better presentation during interviews and group discussions
2	To understand the dynamics of a meeting and the role of various people involved	Students would learn group communication skills.

3	To acquaint the students with the importance of committees and conferences	Students would understand the meaning and importance of attending, organizing and contributing to committees and conferences
4	To understand the meaning, need and importance of Public Relations (PR) To understand the concept of crises and its management.	Students would learn the role and impact of Public Relation Students would identify crises and learn crises management skills.
5	To enable the students to compose effective content for business correspondence.	Students would learn the rules and formats for effective business correspondence
6	To equip students to prepare reports of activities and events	Students would learn report writing skills
7	To become aware of the RTI Act and prepare applications.	Students would be able to construct RTI applications
8	To develop effective skills in summary writing	Students would learn to grasp the central idea of the text, condense and present a summary
9	To understand the practical applications of communication	Students would learn the concepts of communication and correspondence in tutorials, through practical, oral and written exercises.
Foundation Course II		
1	To orient students with the concepts of liberalization, privatization and globalization along with its impact	Enhanced conceptual clarity on the effect of LPG reforms in India
2	To introduce the concept of Human Rights and Fundamental Rights stated in the Constitution	The students will know about the significance of human rights and the impact of Fundamental Rights on the citizens.
3	To improve understanding of the importance of environment and its preservation	Students learn about the significance of sustainable development
4	To equip students with an understanding of stress and its coping mechanisms	Students will implement better techniques of stress management.